



Belden Hill Partners provides a broad array of consulting, corporate finance, and merger and acquisition investment banking services to closely held companies and family owned businesses with revenues between \$20 million and \$350 million. Our clients range from first generation business owners or partners to multigenerational international family businesses.

Though our work runs the gamut of industries and generations, the issues and concerns our clients face have many common elements – namely that middle-market clients don't often have knowledge of, and access to, the breadth and depth of corporate finance tools and resources that their larger, publicly-traded counterparts enjoy.

Under our guidance, middle-market clients are afforded a broader consideration set of alternatives which gives them more flexibility to address complicated business capital, shareholder liquidity and ownership succession and control objectives.

#### WHAT WE DO

## Our Expertise & Services



### CONSULTING

Our consulting business offers creative financial alternatives to clients who often feel frustrated by the challenges of balancing the needs for growing their business enterprise while simultaneously dealing with potential shareholder liquidity and the desire to retain operating and economic control.



### CORPORATE FINANCE

Family and closely held businesses are often in need of funds for strategic growth plans, shareholder liquidity, management buyouts, succession planning, diversification, recapitalization or dividends. We make it our business to know the capabilities and investment preferences of capital providers in order to best match our client's needs.



### MERGERS & ACQUISITIONS

We understand that clients are often unsure about considering a liquidity event for their family owned or closely held business, even when they suspect that the timing may be right. Our experience working with families allow us to help clients understand the choices in order to navigate these important issues.